

**INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY OF INDIA
HYDERABAD**

23rd March 2017

Subject: Minutes of the IT Procurement Committee on Finalization of IT firm for the Implementation of Intranet Portal in IRDAI held on 23rd March 2017

Present:

- | | |
|-------------------------------------------|-------------------|
| (i) Mrs. V.R. Iyer, Member(F&I) | - Chair Person |
| (ii) Shri. T.S. Naik, GM (CAD) | - Member |
| (iii) Shri. A. Ramana Rao, GM (Surveyors) | - Member |
| (iv) Shri. A.R. Nithiyantham, CGM (IT) | - Member Convener |

Invitees from user department:

- (v) Shri. Srikanth Kalkar, OSD(IT-IA)
- (vi) Mrs. Pole. Chandrakala, OSD(IT-IA)

The IT Department has apprised the Committee that the proposal regarding the finalization of said tendering was put-up in the last procurement committee meeting (43rd) held on 24th November 2016 and the observations/ decisions of the procurement committee are as follows:

1. ESDS has quoted Hardware Server which is a discontinued model. However, communicated vide letters dated 26th and 27th September 2016 to supply higher end models.
2. It is felt by the Committee, since the specifications were revised by the vendor after technical and financial bids were opened. The better course would be to not accept the revision.
3. However, the matter may be referred to the Technical Committee for confirmation of Models and decision on other technical specifications and course of action in view of above-mentioned point.

In view of the above, the matter was referred to the Technical Committee held on 15th March 2017 and the technical committee approved the proposal with the following observations:



- (i) The requirements stated as per Clause 21.7 of RFP dated 14th November 2015 are as follows:

"The hardware & software required for implementing the project shall be supplied by the tenderer. The hardware shall have three years' comprehensive on-site warranty and the software licenses shall also have 3 years' upgrade support (Annual Technical support)"

- (ii) Hence as per RFP, M/s ESDS was technically shortlisted bidder and submitted their commercial quote as per the normalized Bill of Material communicated to the technically shortlisted bidder vide IRDAI's mail dated 15th July 2016
- (iii) M/s ESDS (L1 vendor) has quoted DL 360p G8 servers which is in line with normalized Bill of Material. From the documentary proof submitted by ESDS, the technical committee observes that the support for DL 360p G8 sever from HP is available till June2021 which is also in line with support requirements stated in the RFP.
- (iv) Since HP announced the End of Sale of G8 servers, the matter was taken up with M/s ESDS.
- (v) However, based on the requirement of IRDAI, M/s ESDS vide their letter dated 19th Dec 2016 has agreed to provide the next version of the servers i.e.) DL 360p G9 servers without any additional cost. The G9 server model is the latest and has better performance than G8 processor.
- (vi) From the comparison of the technical specification of both G8 &G9 model servers, the committee is of the opinion that G9 model servers offered by L1 bidder are technically advanced (documentations enclosed), from the latest line of products without any additional cost.

In view of the above points, the Technical committee has recommended that the revision of supply of G9 Model servers (without any additional cost) now proposed by L1 bidder (i.e.) ESDS may be accepted due to following:

1. No additional cost to be incurred
2. The server (G8 model) quoted by ESDS are also as per RFP dated 14th Nov 2015.
3. Better performance of server (G9 model) compared to the earlier model quoted by ESDS (i.e. G8 model)



Taking into consideration on the recommendations of the Technical Committee and further deliberations, the committee recommended and approved the following

The selection of **M/s ESDS SOFTWARE SOLUTION PVT LTD** as the L1 BIDDER firm and shortlisted the bidder for the implementation of Intranet Portal in IRDAI to the total cost of Rs. 144,51,870/- plus taxes (includes one year AMC cost which is extendable up to two more years, year-on-year basis based on satisfactory performance and requirement)

CGM (IT)

Member-Convener

GM (CAD)

Member

GM (Surveyors)

Member

Member (F&I)

Chairperson

- After shortlisting the technical bids, normalisation bill of material should not have been done.
- ^{last} Date of financial quote called for is not given in the note. ESDS quoted in July 2016 for a discontinued model. Subsequently in last week of September ESDS has negotiated with the vendor for latest version & that too after giving the financial quote.
- Process followed does not appear to be transparent. Please do the re-tendering.

ds
30/3/17