

MINUTES OF THE 15th MEETING OF PROCUREMENT COMMITTEE OF IRDA HELD

ON 16th October, 2012 IN IRDA, HYDERABAD

Present:

- (i) **Shri. A. Krishna Rao - Chairman**
- (ii) **Shri R. K. Sharma (CAO) - Convener**
- (iii) **Shri Randip Singh Jagpal (JD – Non-Life) - Member**
- (iv) **Ms. Mamta Suri (JD – SD) - Member**
- (v) **Mr. Prasad Rao Kalayru (DD-Audit & CS) - Secretary**

User Depts Invited:

- (vi) **Mr. A. R. Nithyanatham – JD(IT)**

It was noted that all the members of the Committee were present. The items on the agenda were taken up for consideration.

Item No. 1: Selection of Vendor for the Supply and installation of Video Conferencing System.

The Committee examined the proposal and observed that the EOIs had been received from the below indicated vendors:

1. Godrej & Boyce Mfg. Co. Ltd.
2. Balaji Communications
3. Enkay Technologies (India) Pvt. Ltd.
4. HCL Infosystems Ltd
5. Tulip Telecom Ltd.
6. Sai Care Com
7. AGC Networks Limited
8. Hewlett Packard India Sales Pvt. Ltd.
9. Siemens Enterprise Communications
10. Reliance Communications
11. Nirmal Datacomm Pvt. Ltd.

It was noted that the tenders received from these vendors were opened by a Committee consisting of the following officials, on 3rd August 2012.



1. Sr. JD (Int)
2. JD(IT)
3. DD(IT)
4. CAO

Subsequently, all the vendors were shortlisted for the Technical and Commercial bidding and an EMD of Rs.2 lakhs was obtained.

The tenders were opened by the tender committee in the presence of the bidders on 27th June 2012. The compiled information is as follows:

S.No	Name of the Company	Amount (Rs.)	
1	NIRMAL DATACOMM PVT. LTD	36,23,071	(L6)
2	Balaji Communications	30,00,712	(L3)
3	Siemens Enterprise Communications Pvt. Ltd	25,57,750	(L2)
4	TULIP TELECOM	22,53,892	(L1)
5	ENKAY Technologies	38,44,379	(L5)
6	HCL	50,71,313	(L7)
7	AGC NETWORKS	32,16,796	(L4)

The committee observed that Tulip Telecom Ltd has quoted for Rs. 22, 53,892/- which is the lowest. The vendor has complied with the terms and conditions. However, the price quoted by them (Rs.3.57 lacs) in respect of 55" LCD it was found to be higher than the other quotations for similar product. The lowest price quoted in respect of 55" HD LCD TV- 2 Nos. for SONY model is Rs. 2,99,250/-. The committee concluded that L1 meets the specifications and solutions meet the Tender specifications and clarifications issued by IRDA.

Tulip Telecom Ltd will supply video conferencing equipment with High definition quality in order to facilitate connectivity with eight (8) different locations simultaneously. The facility will support ISDN leased line and telephone network. The vendor will deploy its personnel four (4) times in a month as per the requirement of the video conferencing sessions of IRDA. The vendor will also provide a three years comprehensive onsite warranty.




The Committee approved the proposal, to place the order with Tulip Telecom Ltd in line with the recommendations of the tender committee with an overall cap of Rs.22,53,892/- Inclusive of all Taxes as may be applicable, subject, to the tender committee negotiating the prices of accessories quoted by Tulip Telecom Ltd to the lowest of all the quotations. The committee also recommended that the selected vendor should provide the brand names for the accessories being supplied.

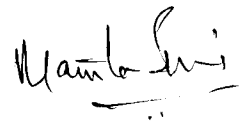
Vote of thanks.

The meeting concluded with a vote of thanks to the Chairman.


Secretary


CAO
Convener


JD (NL)
Member


JD (SD)
Member


Chairman