



|    |                               |          |          |          |       |        |       |       |        |       |
|----|-------------------------------|----------|----------|----------|-------|--------|-------|-------|--------|-------|
|    | Premium                       | 1349.69  | 2056.73  | 1277.93  | 3341  | 5421   | 5792  |       |        |       |
|    | Individual Non-Single Premium | 5566.52  | 9993.29  | 5460.74  | 15553 | 27590  | 22417 |       |        |       |
|    | Group Single Premium          | 674.23   | 1000.95  | 328.51   | 12    | 20     | 21    | 12503 | 35460  | 17898 |
|    | Group Non-Single Premium      | 410.63   | 1051.12  | 723.15   | 1     | 3      | 8     | 411   | 1049   | 6158  |
| 7  | <b>ICICI Prudential</b>       |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 2436.01  | 4595.43  | 923.69   | 4072  | 7818   | 656   |       |        |       |
|    | Individual Non-Single Premium | 20828.29 | 30735.14 | 15805.75 | 86608 | 159942 | 70024 |       |        |       |
|    | Group Single Premium          | 777.27   | 1186.56  | 103.01   | 24    | 47     | 17    | 24202 | 44081  | 32704 |
|    | Group Non-Single Premium      | 5076.51  | 7307.37  | 3720.26  | 48    | 80     | 36    | 31667 | 57967  | 1865  |
| 8  | <b>Birla Sunlife</b>          |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 230.89   | 374.20   | 190.49   | 917   | 1303   | 3576  |       |        |       |
|    | Individual Non-Single Premium | 3946.84  | 6074.73  | 4361.20  | 13033 | 20325  | 13159 |       |        |       |
|    | Group Single Premium          | 95.84    | 194.11   | 65.90    | 0     | 0      | 0     | 572   | 1140   | 669   |
|    | Group Non-Single Premium      | 1594.22  | 2100.03  | 94.85    | 14    | 15     | 6     | 11202 | 11212  | 3204  |
| 9  | <b>Aviva</b>                  |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 285.78   | 371.53   | -38.61   | 164   | 244    | 281   |       |        |       |
|    | Individual Non-Single Premium | 5250.39  | 7779.08  | 2955.51  | 18541 | 29115  | 10598 |       |        |       |
|    | Group Single Premium          | 16.81    | 37.00    | 22.06    | 1     | 1      | 0     | 116   | 262    | 172   |
|    | Group Non-Single Premium      | 217.84   | 843.11   | 38.92    | 10    | 18     | 1     | 14990 | 43422  | 24758 |
| 10 | <b>Kotak Mahindra</b>         |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 384.70   | 617.89   | -48.80   | 435   | 812    | 263   |       |        |       |
|    | Individual Non-Single Premium | 2054.21  | 3359.39  | 2043.04  | 7073  | 10768  | 8149  |       |        |       |
|    | Group Single Premium          | 23.52    | 43.09    | 5.99     | 0     | 0      | 0     | 1293  | 2325   | 371   |
|    | Group Non-Single Premium      | 28.27    | 979.99   | 109.80   | 5     | 24     | 10    | 7396  | 17218  | 9849  |
| 11 | <b>Max New York</b>           |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 4.18     | 8.13     | 27.31    | 16    | 23     | 35    |       |        |       |
|    | Individual Non-Single Premium | 4616.83  | 8752.39  | 3485.80  | 30990 | 62054  | 38270 |       |        |       |
|    | Group Single Premium          | 0.00     | 0.00     | 0.00     | 0     | 0      | 0     | 0     | 0      | 0     |
|    | Group Non-Single Premium      | 4.79     | 105.06   | 50.66    | 3     | 14     | 9     | 818   | 6023   | 5210  |
| 12 | <b>Met Life</b>               |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 54.39    | 73.03    | 53.69    | 82    | 125    | 99    |       |        |       |
|    | Individual Non-Single Premium | 1681.18  | 2307.44  | 864.65   | 5887  | 9043   | 7574  |       |        |       |
|    | Group Single Premium          | 0.00     | 0.00     | 0.00     | 0     | 0      | 0     | 0     | 0      | 0     |
|    | Group Non-Single Premium      | 21.60    | 277.55   | 89.68    | 30    | 58     | 32    | 63780 | 151717 | 32106 |
| 13 | <b>Sahara Life</b>            |          |          |          |       |        |       |       |        |       |
|    | Individual Single Premium     | 101.50   | 154.89   | 0.00     | 240   | 385    | 0     |       |        |       |
|    | Individual Non-Single Premium | 12.20    | 19.37    | 41.83    | 675   | 1024   | 2183  |       |        |       |
|    | Group Single Premium          | 0.00     | 0.00     | 0.00     | 0     | 0      | 0     | 0     | 0      | 0     |
|    | Group Non-Single Premium      | 0.00     | 0.00     | 0.00     | 0     | 0      | 0     | 0     | 0      | 0     |

|    |                               |           |           |           |         |         |         |        |         |
|----|-------------------------------|-----------|-----------|-----------|---------|---------|---------|--------|---------|
| 14 | <b>Shriram Life</b>           |           |           |           |         |         |         |        |         |
|    | Individual Single Premium     | 0.00      | 0.00      | 0         | 0       |         |         |        |         |
|    | Individual Non-Single Premium | 296.12    | 371.85    | 5643      | 7047    |         |         |        |         |
|    | Group Single Premium          | 0.00      | 0.00      | 0         | 0       |         | 0       | 0      |         |
|    | Group Non-Single Premium      | 0.00      | 0.00      | 0         | 0       |         | 0       | 0      |         |
|    | <b>Private Total</b>          |           |           |           |         |         |         |        |         |
|    | Individual Single Premium     | 21421.43  | 35123.07  | 8152.03   | 17785   | 30508   | 18662   |        |         |
|    | Individual Non-Single Premium | 68872.58  | 111407.77 | 47867.98  | 312840  | 555976  | 278694  |        |         |
|    | Group Single Premium          | 3515.88   | 5524.65   | 2953.05   | 41      | 75      | 39      | 61254  | 121745  |
|    | Group Non-Single Premium      | 10655.60  | 16529.03  | 6076.23   | 187     | 376     | 422     | 244270 | 543541  |
| 15 | <b>LIC</b>                    |           |           |           |         |         |         |        |         |
|    | Individual Single Premium     | 162615.75 | 219854.75 | 62838.78  | 288572  | 388127  | 193426  |        |         |
|    | Individual Non-Single Premium | 90936.67  | 133390.45 | 99810.05  | 1065366 | 1605699 | 1672522 |        |         |
|    | Group Single Premium          | 29228.54  | 65059.55  | 40077.89  | 1048    | 1838    | 1565    | 384233 | 905855  |
|    | Group Non-Single Premium      | 0.00      | 0.00      | 0.00      | 0       | 0       | 0       | 0      | 0       |
|    | <b>Grand Total</b>            |           |           |           |         |         |         |        |         |
|    | Individual Single Premium     | 184037.18 | 254977.82 | 70990.81  | 306357  | 418635  | 212088  |        |         |
|    | Individual Non-Single Premium | 159809.25 | 244798.22 | 147678.03 | 1378206 | 2161675 | 1951216 |        |         |
|    | Group Single Premium          | 32744.42  | 70584.20  | 43030.94  | 1089    | 1913    | 1604    | 445487 | 1027600 |
|    | Group Non-Single Premium      | 10655.60  | 16529.03  | 6076.23   | 187     | 376     | 422     | 244270 | 543541  |

Note: Cumulative premium upto the month is net of cancellations which may occur during the free look period.